BROCHURE

Customers Give Nozomi Networks Top Score

★★★★★ 4.9 out of 5

Gartner Peer Insights
Operational Technology Security*

Nozomi Networks is trusted by industry leaders around the world to provide deep OT and IoT security and visibility.

See what our customers say about their experience with Nozomi Networks.

“Best of Class OT Security Tool

The deployment of the Nozomi product was one of the easiest I have been involved in and the visibility it now provides is exceptional.

CISO, Energy & Utilities Industry”


Nozomi has provided a high level of customer service and expertise throughout our procurement and implementation process. Their sales, engineering, and support teams are excellent and their product is best in class.

Sr. Program Manager, Manufacturing Industry”

*based on 52 reviews. The Gartner Peer Insights Customers’ Choice badge is a trademark and service mark of Gartner, Inc., and/or its affiliates, and is used herein with permission. All rights reserved. Gartner Peer Insights Customers’ Choice constitute the subjective opinions of individual end-user reviews, ratings, and data applied against a documented methodology; they neither represent the views of, nor constitute an endorsement by, Gartner or its affiliates.
Energy & Utilities

Nozomi Provides The Right Level Of Cybersecurity Insights For My OT Domain.
The Nozomi Team has been very hands on with our large-scale deployment. They have shown their commitment by providing the right level of expertise and localization. Their extensive networks have allowed us to continue our deployments despite the global pandemic.

Principal Engineer

We Love Nozomi.
Sales Team is fantastic – both account manager and technical SME. Throughout the proof of concept, selection process, purchase process – until now, they are great with responding to inquiries and questions quickly. Their support is great – both timely and thorough. And when we make suggestions for product improvements, they are quick to act on them and get them implemented.

SOC Manager

Nozomi Guardian Is Literally Window To The Wire.
Equipment was installed according to plan and after some site configuration, it was set to learn. I was amazed that 15 minutes later the things we were learning about our network – not all of it was good!

Lead C&I Engineer
A Solid Product To Increase OT Visibility And Asset Vulnerability Identification.
The platform is easy to use and understand; support has been great from pre-PoC to post-implementation.

Cyber Security Architect

Exceeded Expectations. Deeper Visibility Than Expected.
We place an emphasis that every vendor we engage with understands we are not a set up for a “cookie cutter” type of solution. I honestly expected this to be a problem for most if not all vendors. And I was correct, with Nozomi being the sole exception. Not only has their solution done as advertised, and then some.

Senior Industrial Security Manager

Once You Try Nozomi And Its Rich Feature Set You Cannot Imagine Operating Without It!
We put Nozomi head to head against other similar products and the Nozomi platform was able to pick out and properly categorize more L2 devices than any other tool in the market place at the time of test.

Security Analyst
Great Ride For A Major Rail Operator!
Nozomi supported us from the beginning of our initiative for improving the visibility of the network activity on our Critical OT Infrastructure. Their solution has been chosen after a long process, including evaluation of multiple options over a long period of time. The sales, presales and delivery team were a big part of the reason why we chose Nozomi in addition to the technology itself.

Rail OT Cybersecurity Manager

Guardian Worked Out Of The Box, And Produced Results In Only A Few Hours.
Nozomi Guardian was chosen after running a proof-of-concept play-off with two other vendor offerings. It was quickly evident that Guardian was able to meet our requirements, which were very much in the Identify phase of our OT security journey, and accompanied with excellent local support.

Guardian worked out of the box, and produced results in only a few hours. The OT protocol analysis was very impressive, without any special setup or training, was able detect machine behavioral changes over time. The accuracy of anomaly detection was very high, and was easily finetuned both by the Nozomi support and local OT and security teams.

OT Security Specialist
Good For Both Operational Insights And Visibility Over Security Breaches.
A robust solution that gives us all the insights we need about our OT network security. Visibility over the OT network and the automatically illustrated topology diagram, it shows us devices even we aren’t aware of and their corresponding connectivities and communications. It is also easy to deploy and configure.

ICS Cyber Security Analyst

A Great Help To Understand Your OT Networks.
Excellent support on new features, APIs, bug fixing. Easy deployment. Good catalogue to choose the right model from. The key factors that drove decision-making: breadth of services, product functionality and performance, strong services expertise.

Technical Director

Great Cyber Security Solution With Lots Of Features Focused On Industrial Networks.

Programmer
Other Industries

“A CISO Must Have For An OT Environment.”
Nozomi Networks is the leader in this field. It’s not just a security technology, it’s simply an eye wide open into the darkness of the Operation technology world. For me as a Security Manager it’s really a must have!

Corporate Cyber Security Manager, Healthcare Industry

“Innovative, Easy To Implement And Even Easier To Maintain.”
I like the ability to see all appliances at a glance. Guardian is feature rich and Nozomi offers many different solutions for all aspects of our OT environment and they are quick to implement any features and requests that we have as well.

Systems Specialist, Misc. Industry

“Your Network Infrastructure Is Now Secure.”
Real-time monitoring of the topology structure accelerates cost and incident troubleshooting. Inventory listings are easily accessed. The response and analysis to the security risks we have defined can be easily managed from the user interface.

Applications, Finance Industry
World-Class Customer Support Satisfaction Scores†

<table>
<thead>
<tr>
<th>Name</th>
<th>Score</th>
<th>Review</th>
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<tbody>
<tr>
<td>Maher-William S.</td>
<td>10</td>
<td>Excellent solution!</td>
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<tr>
<td>Dino-Boris D.</td>
<td>10</td>
<td>Alex, Omar, Juergen were just fantastic, honestly this couldn’t have been handled any better!</td>
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<tr>
<td>David Y.</td>
<td>10</td>
<td>Fast response, patience, and great persistent support.</td>
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† The score given by support customers when asked: “On a scale of 0 to 10, how likely are you to recommend Nozomi Networks to a friend or colleague based on your experience.”

Learn More About Nozomi Networks Customer Success

CASE STUDY
Trustpower Safeguards New Zealand’s Power and Telecoms Network
Trustpower deepened its ability to monitor and manage its entire ecosystem, and improved third-party relationships.

Download ➔

CASE STUDY
National Gas Distributor Achieves Pipeline Visibility
A natural gas distributor was able to easily measure connectivity update at their distribution sites.

Download ➔

CASE STUDY
Oil & Gas Producer Deploys Global ICS Security Program
An oil & gas operator built cyber resiliency by deploying a global, risk-based ICS security program.

Download ➔

CASE STUDY
Leading Medical Technology Provider Gains Deep Visibility
This medical technology manufacturer gained global visibility into its mixed OT/IoT environments.

Download ➔
### Securing the World's Largest Organizations

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<thead>
<tr>
<th>Industry</th>
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<tr>
<td>Oil &amp; Gas</td>
<td>9 of Top 20</td>
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<td>Smart Cities</td>
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<td>Transportation</td>
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### Nozomi Networks

**The Leading Solution for OT and IoT Security and Visibility**

Nozomi Networks accelerates digital transformation by protecting the world’s critical infrastructure, industrial and government organizations from cyber threats. Our solution delivers exceptional network and asset visibility, threat detection, and insights for OT and IoT environments. Customers rely on us to minimize risk and complexity while maximizing operational resilience.

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